



ANNUAL REPORT 2012

HOPE FOR
THE FUTURE

HEARTSPRING

DIALOGUE

LETTER FROM THE BOARD

Hope is the emotional state which promotes the belief in a positive outcome related to events and circumstances in one's life.

In the lives of so many families that Heartspring touches, *hope may be all they have*. The need for the unique services Heartspring provides is not confined to just our community, it is truly a global situation. As we move forward in our quest to meet the needs of so many, we are excited about the further development of our International outreach program and the major advances Heartspring is pioneering in the use of technology to facilitate care and education.

It is no secret that, as a nation, we are working through some very difficult economic times. The present is filled with uncertainty and the future is unpredictable. As we review the 'State of the Union' at Heartspring we are proud to recognize the solid consistency we have maintained throughout these challenges. We have demonstrated remarkable fiscal discipline while maintaining focus on our strategic plan for the future.

It gives us great confidence that the support and contributions we ask of our community are in the care of honorable and visionary stewards. As we look forward, it is reassuring to know that Heartspring has the resources to ensure that we can continue to develop and expand programs so desperately needed by the families we serve.

The future is bright at Heartspring, with talented and dedicated educators, a stable and progressive executive staff, diverse and talented trustees and a solid plan for growth; there is so much to look forward to.



On behalf of the board, I offer our heartfelt gratitude to our community of supporters who give to Heartspring in innumerable ways, each so vital in their own manner. With your continued good faith and support you help us offer hope to those that need it most.

Tom Roulston
Heartspring Board of Trustees Member
Vice President Investments
UBS Financial Services, Inc.

◀ The Roulston Family volunteering
at Lights on the Lake 2012.

FROM THE PRESIDENT

To our Heartspring supporters,

This year has been a year of steady progress—a year that has propelled us toward our goals of providing innovative and advanced services to children with special needs.

With the birth and assimilation of our new iPod data application, dubbed the Heartspring Technology Project, we have revolutionized our methods and opened doors to tremendous improvements for the individuals we serve. Each day, our staff collects an average of 20-to-30,000 pieces of data, pinpointing all aspects of each student's day, including various behaviors, actions and completion of goals. This system, now completely ingrained in our educational and residential programs, allows for up-to-the-minute information available to each child's team of psychologists, behavior specialists, medical staff, therapists and teachers, to analyze and better improve programming. This new technology has literally shaved off weeks that were previously dedicated to inputting hand-written tallies into a computer and has converted that time into hours available for direct care, as well as, analyzing and restructuring individual plans for more effective learning. Currently, this application is unique to the Heartspring School, but we hope to soon expand this system to our outreach programs and beyond.

Our foundation has been built upon structured, evidence-based practices, and we continue to reevaluate and refine those methods. Heartspring's updated strategic plan puts a stronger emphasis on our treatment philosophy and approach. While this includes the use of emerging practices such as Applied Behavior Analysis (ABA) and structured teaching, we will also have a dedicated focus on development and utilization of custom technologies, ensuring students and staff maximize learning opportunities. This plan looks to promote higher expectations, enhance training and increase accountability for our staff. Throughout this process, we hope to see greater efficiencies and quality assurances for our organization.

As Heartspring moves forward as a leading organization of its kind, we remain indebted to our history and the underlying mission that began through our founding organization, the Institute of Logopedics. We owe much of our ambition to our roots—to the dedication and passion of Dr. Martin Palmer and those who came before us, who worked diligently to forge a brighter pathway for children with special needs. We continue to see the impact of their efforts, as members of our community still make contributions and leave legacies to keep his dream alive. It is with that same devotion to children of varying disabilities, that we expand and grow our services. We remain committed to providing the highest quality of therapies and services to the local, national and international children and families that need it the most.

Thank you to our selfless donors, staff members and community for your ongoing support of Heartspring. Without you, the hundreds of children that seek our services would not have the opportunities available to them today. It is our endless hope that those doors of opportunity continue to be open; it is up to us to assure that happens.



Gary W. Singleton, Ph.D.

A handwritten signature in blue ink that reads "Gary Singleton". The signature is fluid and cursive, written in a professional style.

Gary W. Singleton, Ph.D., President & CEO

INSPIRING THE WORLD

≡ SHARING RESOURCES

Each year, Heartspring and its sister school, the Stars and Rain Education Institute for Autism in China, work together in a unified effort to maintain constant learning opportunities for both organizations. In October 2012, Heartspring hosted a delegation from China for two weeks of extensive training from Heartspring professionals in medical, therapy, psychology and technology development.



COMMUNITY EFFORT >>

Pediatric Services expanded its services with the addition of a 4–6 week consultation for international families. Three families from Nigeria traveled to Wichita to receive consultative services from our pediatric professional staff. Heartspring partnered with local physicians and agencies to provide therapy, vision, hearing, equipment, and educational information to families in search of answers for their young children. Community partners from Envision, Cerebral Palsy Research Foundation, and Dr. Bassem El-Nabbout assisted in essential evaluation and treatment suggestions to these families.



(Above) Seven educators from the Ukraine visited Heartspring for an afternoon hosted by the Rotary Club of West Wichita through the Open World Program. They were eager to learn about how Heartspring educates children with special needs and felt that the information they learned was very valuable in understanding special education in the United States.



« CONTINUED OUTREACH

(Far Left) Remi Odunsi, United Kingdom trained special educator and Nigerian consultant and Serwah Quaynor, founder of the Autism Awareness Care & Training (AACT) program in Ghana are pictured with Kristina Baker, Heartspring director of admissions & outreach. Remi and Serwah spent a few weeks at Heartspring for training and were inspired by the limitless possibilities for individuals with special needs. Information they learned will be applied to their own programs in Africa.

(Left) Heartspring Executive Vice President of Operations Paul Faber and Kristina Baker (pictured with local translators) at an education fair in Samara, Russia promoting Heartspring's services.

UNITING EFFORTS

After working at Heartspring for almost 10 years, I am excited to embark on a new journey. For the last several years, I have coordinated the international outreach programs at Heartspring, most notably the World Reach Teacher Exchange Program. In September, I was happy to merge our international endeavors with our admissions department for the school. This transition has been quite seamless and will hopefully allow for greater international outreach and a broader scope of services offered to others throughout the world.

Throughout the past year, Heartspring has directly shared its mission to families and professionals in more than 15 countries. This includes traveling to foreign countries, spreading awareness in education for children with special needs, presenting at workshops and conferences, and hosting professionals from countries such as China, Ghana, Nigeria, and the Ukraine on the Heartspring campus.

In addition this past year, we had three families from

Nigeria, who have brought their young children to Heartspring's Pediatric Services for several weeks of intensive outpatient evaluations, assessments and therapies. Heartspring partnered with several community organizations to help these children and families gain the tools for future success, and enhance their quality of life upon returning home.



Kristina Baker,
Director of Admissions & Outreach

The lives that are changed, because of what we do at Heartspring, is something that I have the privilege of witnessing often. And it's exciting to see this grow each year. I am thrilled to be at an organization that continues to make a difference in the lives of children—locally, nationally and worldwide!

ENCOURAGING PROGRESS



Kimberly Becker
Director of Pediatric Services

This past year has been a year of change and new direction for Pediatric Services at Heartspring.

With new health care initiatives at both state and national levels looming, Heartspring implemented a new electronic medical records system (EMR) to assist in the efficiency and management of our medical office records, documentation, billing and account management.

Heartspring Pediatric Services served more than 800 children received occupational, physical and speech therapies, as well as audiological, psychological and behavioral services. Attributing to this growth was the addition of a full-time Doctorate Level Pediatric Psychologist, an Audiologist/Speech Therapist with a Listening and Spoken Language Specialist certification, a Board Certified Behavioral Analyst and several tutors. Our service to children and families grew 20 percent during the last year.

Assisting families with the cost of therapy services has also been an important part of Heartspring's goal. Most insurance companies provide limited coverage for therapies for children with developmental delays. **Through grants, fundraising and private donors, 184 children received more than a quarter of a million dollars in financial assistance for outpatient therapies.** The Children's Hearing Assistance Program also provided hearing aids and FM systems to children at a reduced cost after completing an application process. All families are eligible for a discount, if their insurance does not cover the child's needed services.

As we move forward, we intend to continue to grow services to children and families in our community and around the world. Our new therapeutic play area and treehouse, and international outreach initiatives will ensure this progress.

ENVIRONMENT FOR GROWTH

Heartspring's dream of an outdoor therapeutic play area and treehouse is now a reality, thanks to the major support from donors, the contractor and subcontractors. We are especially grateful to the Kansas State Council of Epsilon Sigma Alpha for their lead gift in support of this project. To date, \$97,466 has been contributed toward the project goal of \$165,000. This outdoor space was essentially designed with elements that children experience in their own backyard. Therapists will utilize the space to assist children in transferring skills across environments.



Photo courtesy of
Mindy Rae Photography
for Lights on the Lake 2012

(Above) At only nine months, Annabelle underwent surgery for cochlear implants, an electronic device for the deaf and hard of hearing. Listening and spoken language therapy has helped develop her speech skills. And recently, Annabelle received a new FM system through our Children's Hearing Assistance Program. It allows her to hear using a remote microphone, which transmits directly to her cochlear implants. She can now hear soft and distant speech and watch movies during a noisy car ride!



(Left) Like Yann, many children are learning how to use devices like the iPad as an augmentative and alternative communication (AAC) device.



Photo from PedalFest 2012

IN 2012
FINANCIAL ASSISTANCE
 ↑ INCREASED BY \$20,260
TOTALING
\$260,036

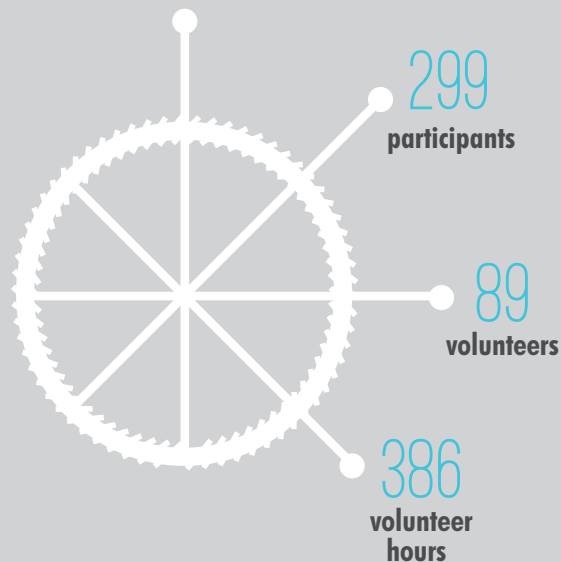
⌄ FINANCIAL ASSISTANCE

The Pediatric Services Financial Assistance Fund provides help to families who are unable to afford the therapies their child needs. Heartspring provided a total of \$260,036 in assistance to 184 children in the 2012 fiscal year, which was \$20,260 more than the previous fiscal year.



Braving the August heat, cyclists from around the region took part in either a 50K or 100K ride to raise funds for children with special needs. Some supporters rode in a shorter family ride or participated as "virtual" riders. Teams raised funds online and in person to provide financial assistance to Heartspring families.

\$24,717 raised for the financial assistance fund



PEDALING WITH
PURPOSE



NEW LOOK. NEW LIGHTS.
MORE LIVES **WILL** CHANGE.

\$98,231
RAISED 

WILL PROVIDE:

- PHYSICAL, OCCUPATIONAL & SPEECH **THERAPIES**
- **PSYCHOLOGICAL** SERVICES
- **BEHAVIORAL** INTERVENTION

TO LOCAL CHILDREN THROUGH THE FINANCIAL ASSISTANCE FUND.



LIGHTS ON THE LAKE RESULTS

Once again, Heartspring's annual holiday light display brought together the community under a common passion to help local children with special needs and their families. Thank you to the sponsors, donors and holiday light enthusiasts who made this event a success! *Because of you, more children with special needs will be able to afford valuable therapies. Thank you for helping to change lives.*



ALWAYS PROGRESSING

"Braelynn is the happiest girl around," said Jana Cain, speech language pathologist. Jana uses Braelynn's love of baby dolls to motivate her during therapy (pictured on the right).

(Below) Braelynn smiles during one of her favorite activities, swinging, with Physical Therapist Cheryl Jabara. In the warmer months, Braelynn learns to ride a bike with some assistance.





SEARCHING FOR HOPE.

Two things will tell you when a certain vibrant 7-year-old is about to sprint full force toward the ball pit in Heartspring's therapy gym. First, her eyes scream determination. Second, her smile beams with mischief. And before anyone can stop her, Braelynn is smack-dab in the middle of a colorful mess of plastic balls. And while her therapist works to get her back on task, Braelynn's mom, Gentry, looks on from outside the hallway window.

For Gentry, Braelynn's boldness and energy isn't something to take for granted, because there was a time when she didn't know if Braelynn would even be able to walk.

Gentry and her husband, Matthew, became parents at a young age. At the time, Matthew was also on the verge of leaving for Navy boot camp. Seven months into the pregnancy, doctors noticed that their baby's growth was behind. She seemed very small, especially her head size.

At birth, Braelynn weighed a mere three pounds and 14.5 ounces. Uncertain of why, doctors in the family's hometown of Dodge City made the decision to fly her to Wichita's Wesley Medical Center for tests.

"Then, we received news that no parent should ever have to hear. We were told that our daughter had no peaks and valleys in her brain—that she had *Lissencephaly*," Gentry said.

According to the National Organization for Rare Disorders, Inc., *Lissencephaly* indicates an abnormally smooth brain. It is also characterized by a smaller head circumference. The doctor said she would never walk, talk or hear.

"My husband, with tears in his eyes, asked the doctor to give him one piece of hope. And the doctor said he couldn't," Gentry continued.

Shortly after Braelynn's birth, Matthew left for the Navy. And Gentry faced a difficult, unclear road ahead.



"HEARTSPRING
HAS GIVEN
US HOPE FOR
BRAELYNN. I
FINALLY FEEL
LIKE SHE IS
WHERE SHE
NEEDS TO BE."

GENTRY, BRAELYNN'S MOM

(Left) Braelynn practices climbing stairs during her session with Physical Therapist Cheryl Jabara.

HOPE, CONTINUED ON PAGE 17 >>

TAKING THE STEPS TOWARD GREATER AWARENESS



Connie Erbert
Director of CARE & Autism Outreach

This past year, the CARE program has endeavored to reach out to the Wichita and surrounding communities, and invite them to join us in expanding our mission. In 2012, the CARE program served children and young adults throughout the state of Kansas from Finney County, north to Ellis County, then east to Saline County, and south to Sedgwick and surrounding counties. With so many individuals in need of services, it made sense for the CARE program to take the next step and develop increased opportunities for more meaningful connections within their communities.

The Awards for Awareness program was launched in September 2012 in an effort to reach out to local businesses in a mutually beneficial way. The business becomes a community partner with the CARE program, and we promote their business through our new CARE Program Facebook page (www.facebook.com/TheCareProgram) and throughout the year in various print material. Partnerships like these have long-term implications for our families that center on a much more accessible and inclusive experience for individuals with autism in our community.

As we ventured out this past year, we found an overwhelmingly warm reception in terms of individuals, businesses, and organizations eager to “walk” beside us in our efforts to become a more meaningful part of our community. This response became the catalyst and energy behind planning for our upcoming walk for autism awareness, the **Autism CARE Walk 2013**. *This year, the Autism CARE Walk is relocating to the heart of Wichita in Old Town on Saturday, April 6.* We are looking forward to seeing hundreds of individuals, families, businesses, and organizations walk beside us as we continue to take steps towards greater awareness and advocacy for all individuals with autism spectrum disorders.

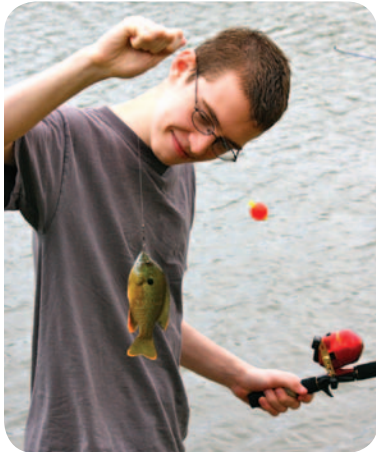


COMMUNITY SUPPORT

Maize South High School hosted an “Autism Awareness Night” at a Friday night football game against Andover Central High School. (*Top photo*) Matthew and Barry, both members of the CARE program impacted by autism, represented their respective schools during the coin toss. (*Above*) Barry with Maize South Athletic Director Aaron Jackson.

≡ THE CAMP EXPERIENCE

The CARE program hosted two weeks of camp in June 2012 for local children with high functioning autism and Asperger syndrome. Campers participated in fun, structured activities such as arts and crafts, fishing and a variety of team building events.



⤴ PROUD MOMENTS

The Camp SSTAR program focused on addressing many key elements such as emotions, relaxation, social skills, organization and leisure. Fishing was a key leisure activity that allowed for many of the campers' proudest moments when they were able to catch a fish.



AUTISM AWARENESS



* **The CARE Program** provides services, resources and support to families and individuals within our community impacted by autism. In 2012, donor support for this program totaled \$65,609, including amounts raised from the Autism CARE Walk.

2012
RESULTS

1,173 WALKERS CAME TO SUPPORT OUR CAUSE.

\$50,116

WILL PROVIDE RESOURCES AND SERVICES TO FAMILIES & INDIVIDUALS WITH AUTISM.

—AUTISM—
CAREWALK
SAVE THE DATE
04.06.13

MARK YOUR CALENDARS.

The 2013 Autism CARE Walk is moving to a new location! Join us on April 6 in Old Town Plaza as we take the steps toward greater awareness.

REGISTER NOW | www.autismcarewalk.org



LOOKING AT THE BIG PICTURE



Stephen Perry
Director of Educational Services

The Heartspring School continues to provide our students with excellent and challenging opportunities. The students, teachers, paraeducators and parents continue to work as a team to provide the best and most appropriate educational experiences to assure the greatest amount of success.

Currently, we have the privilege of providing educational and instructional programming to 47 residential students and six day-only students. Two of our students attend courses off campus through the Wichita Public School system on a part-time basis, and are both doing an incredible job.

Heartspring also recently hired two new classroom teachers, Erica Buntun and Shawn Pearson. Both bring to us prior special education teaching experiences. They have essentially “hit the ground running” and share our mission to provide the students with exceptional programming that pushes them to their greatest potential.

We also restructured our vocational and workshop programs to continue to meet the high expectations, opportunities and critical job skills that our young adult students will need as they transition out of Heartspring. These programs are designed to assure that our qualified students acquire the skills, real-life applications and practices to prepare them for potential “real job” opportunities. Our goal is to help our young men and women become vital contributors to the work force once they return to their home communities. John Santonil, our employment training coordinator, has done an exceptional job securing on- and off-campus employment opportunities for many of our students.

With a big picture perspective, Heartspring’s educational program continues to strive to meet all academic needs, harness our students’ potential and increase opportunity for success in their futures.



(Above) Heartspring’s newest employment opportunity is the Caffeine Connection coffee cart where students work the cash register and make coffee for Heartspring employees.



(Left) The Heartspring School looks for opportunities for students to practice real-life work skills both on and off campus. Edgar, for example, sweeps around the building several times each week. He does an amazing job keeping our facility clean!



(Left) Heartspring student Jason and his mom smile for a family photo at prom. The dance serves as an event where parents, families, students and staff have the opportunity to bond, dance, and enjoy their time together.



≡ GROWING UP

Xandy and his parents celebrate his graduation and transition to an adult program in his hometown. During his time at Heartspring, Xandy was able to build incredible relationships with staff and gain valuable work experience through multiple jobs on campus and in the community.

STUDENT ART ≡≡

Eric begins painting his canvas during a group outing to Paint the Towne. Many students got to explore their creative talents during an evening of art at the local establishment.



GRATIFYING EXPERIENCES

It's been a busy and rewarding year for Heartspring's residential services, as most of our homes were full. Several students from our off-campus home successfully transitioned into adult services in their home towns. Some of our best moments come when students transition into their adult lives after their stay at Heartspring, and our staff takes great pride in the work they do in preparation for these major transitions.



Seth Nesmith
Director of Residential Services

Our staff strives to help our students apply the skills taught in the classroom and group homes to activities in the community. We are thankful for the many opportunities local organizations have provided for us. The Wichita Wingnuts baseball team and the Wichita Thunder hockey team, for example, have continued to graciously supply us with tickets to many of their games. Our staff and students always have a fun time on these outings. We were also able to partner with All Star Adventures for a night of go-carts, miniature golf, games and rides. Wichita's Paint the Towne, an art organization that allows visitors to paint whatever they like in a group setting, has given our students a new, creative medium to express themselves. Some of the art has been on display in the group homes throughout the year.

As always, we are truly grateful for our Heartspring parents for allowing us to work with their children. We're blessed for the opportunity to witness parents exude pride during Parent Weekend and the Special Olympics. With a great attendance this year, parents watched their kids compete in events they've practiced for all year. The weekend ends with prom, which is always a big hit, with music, dancing and celebration.

We look forward to the upcoming year, as we continue to enjoy these special experiences with our Heartspring families.

THE NUMBERS.



David Dorf, CPA
Chief Financial Officer

We are pleased to share the consolidated financial results for the past fiscal year, which ended on June 30, 2012.

Heartspring's operational results reflect a generous outpouring of support from the public, corporate sponsors, foundations, estates and other funding sources. This is testimony to the quality of agency programs and professional staff that provide services to children with special needs.

As a result of a continued weakened economy, there was a decrease in value of interest in funds held at the Wichita Community Foundation and the endowment trust, which had a negative effect on Heartspring's total investment return. Yet, despite the slow improvement of our economy, Heartspring continues to be strong financially. Our overall investments improved by 11.4 percent as

a result of positive cash flow, accounts receivable are current and unimpaired and the agency continues to be debt free.

We thank you for your support as we strive to meet the mission of Heartspring to enable children with special needs to grow and learn on a path to a more independent life.

HIGHLIGHTS

- **Net fee income** improved by one percent from 2011.
- **Contributions** increased by 18.5 percent, while **legacies and bequests** rose 110 percent.
- **Program** expenses increased by 2.5 percent.
- **Hearing Center** expenses decreased by 71 percent, after a renewed emphasis on pediatric services and discontinuance of adult hearing services.

FINANCIAL ACTIVITY * ENDING ON JUNE 30

REVENUE, GAINS AND OTHER SUPPORT

	2012	2011
Gross Fees.....	\$16,598,255	\$16,716,974
Contractual Adjustments / Financial Assistance.....	(\$2,981,637)	(\$3,239,491)

NET FEES..... \$13,616,618 **\$13,477,483**

Contributions.....	\$808,522	\$682,568
Legacies and Bequests.....	\$155,575	\$74,090
Investment Return / Change in Market Value.....	(\$7,127)	\$1,770,362
Other.....	\$92,218	\$94,432

TOTAL REVENUE, GAINS AND OTHER SUPPORT..... \$14,665,806 **\$16,098,935**

EXPENSES

School and Autism Outreach.....	\$11,766,267	\$11,478,802
Pediatric Services.....	\$1,579,648	\$1,274,865
Hearing Center.....	\$104,997	\$360,641
World Reach.....	\$90,644	\$92,149

TOTAL EXPENSES FOR PROGRAM SERVICES..... \$13,541,556 **\$13,206,457**

Management & General.....	\$840,710	\$880,256
Fundraising.....	\$409,212	\$450,989

TOTAL EXPENSES..... \$14,791,478 **\$14,537,702**

CHANGE IN NET ASSETS..... (\$125,672) **\$1,561,233**

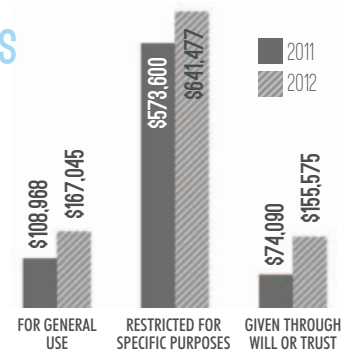
NET ASSETS BEGINNING OF YEAR..... \$30,656,842 **\$29,095,609**

NET ASSETS END OF YEAR..... \$30,531,170 **\$30,656,842**

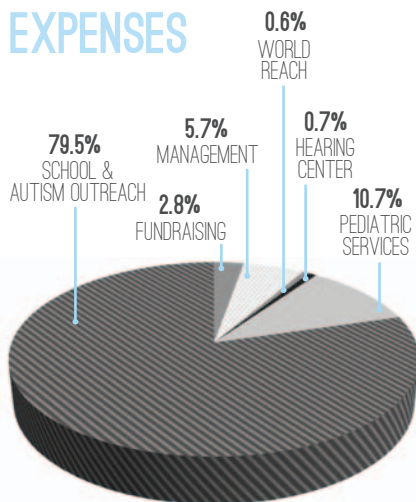
CONTRIBUTIONS ON THE RISE



BREAKDOWN OF CONTRIBUTIONS



EXPENSES



(Above) Heartspring student, Luka, during a school-wide Easter egg hunt. The Heartspring school staff strives to provide fun activities the residential students can enjoy.

CREATING OPPORTUNITY >>

Heartspring student, Deonte, smiles from ear to ear as he pets one of his favorite reptiles, the snake, at the Tanganyika Wildlife Park in Goddard, Kansas. Students visit the park each year and have the opportunity to explore and see their favorite animals.



BALANCE SHEET

* CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT JUNE 30

ASSETS

	2012	2011
Cash and Cash Equivalents.....	\$311,027	\$989,607
Accounts Receivable (Net).....	\$2,104,660	\$2,252,020
Prepaid Expenses and Other.....	\$139,891	\$119,669
Investments.....	\$13,095,738	\$11,751,111
Contributions Receivable.....	\$35,000	---
Interest in Assets held by Wichita Community Foundation.....	\$4,330,917	\$4,729,591
Land, Building, Equipment.....	\$11,611,024	\$11,737,739
TOTAL ASSETS.....	\$31,628,257	\$31,597,737

LIABILITIES

Accounts Payable.....	\$255,619	\$180,753
Accrued Compensated Absences.....	\$421,968	\$424,922
Other Accrued Expenses.....	\$407,017	\$314,395
Deposits and Advances.....	\$12,483	\$2,825
TOTAL LIABILITIES.....	\$1,097,087	\$922,895

NET ASSETS

Unrestricted.....	\$26,476,746	\$26,582,142
Temporarily Restricted.....	\$1,375,803	\$1,436,029
Permanently Restricted.....	\$2,678,621	\$2,638,671
TOTAL NET ASSETS.....	\$30,531,170	\$30,656,842

TOTAL LIABILITIES AND NET ASSETS..... \$31,628,257 \$31,597,737

YOUR IMPACT



Leigh Horsley
Director of Development

Heartspring is an amazing place to come to work each day. What makes it so amazing is the genuine love, respect and care provided to our students and clients by the dedicated teachers, therapists and support staff who spend their days helping children meet one milestone after another on their path to greater independence.

I can only wish that I had the skills, patience and resourcefulness to make the kind of difference that they do in the lives of the children they work with. However, I am fortunate to have the opportunity to partner with donors and volunteers, like you, to make sure that our children have the tools they need to succeed, and that as many children as possible have access to services that literally change their lives.

This year, donor support has helped us reach new heights in serving children with special needs. Our new treehouse provides an outdoor therapy environment to help children learn and practice skills. New tools and technologies are helping children learn to communicate, walk and do things for themselves. Donations have helped provide financial assistance to children and families who couldn't afford therapies and made it possible for children with autism to attend summer camp and practice skills in a supported environment. Your gifts have reached across the country and around the world to give hope that challenges can be met and overcome.

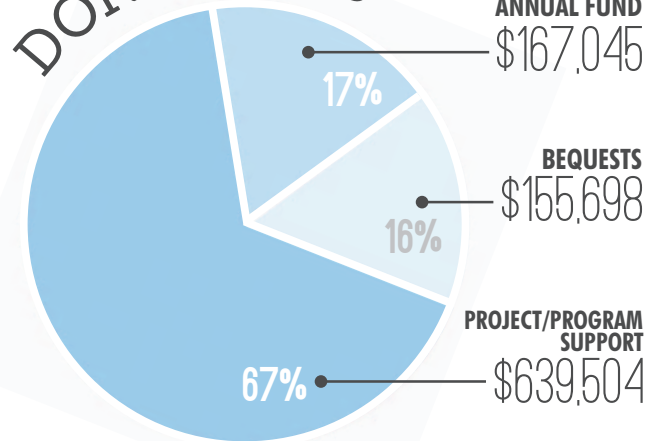
On behalf of everyone at Heartspring, I thank you for your support this year.

≡ THE GIFT OF LEARNING

From classroom supplies to technology to therapy equipment, donor support helped bring the highest quality resources and supports to children at Heartspring. Grants and gifts ensured that our students and clients had the tools they needed to succeed in 2012.



DONATIONS



TOTAL CONTRIBUTIONS

\$962,247

CONTRIBUTIONS OF NOTE



BEQUESTS

Heartspring is grateful and honored to have been included in the estate plans of Roger C. Smith, Marjorie Blaum, Pierce and Susannah Lippman, Betty Supplee and Charles Leroy Tipton. Their remembrance of Heartspring will help ensure that children with special needs continue to receive the services they need and deserve.



VOLUNTEERS

Last year, 968 volunteers donated more than 3,000 hours of time to Heartspring through special events, assisting therapy staff in assembling materials for use with students, welcoming visitors and clients to Pediatric Services, assembling mailings, baking cookies, sponsoring activities with our students and supporting Heartspring's mission in countless ways. We are very grateful for the gifts of time that they gave to our organization.

HOPE (FROM PAGE 9)

One day, Braelynn's grandfather came across a Lissencephaly conference in Indiana. While there, Gentry and 3-month-old Braelynn met a doctor who specializes in brain disorders. To their surprise, the doctor told them Braelynn actually had *Microcephaly*, which literally means "small head," and is accompanied by developmental delays.

Instantly, the sense of hope they'd been longing for became a reality. While there was still much to overcome, the outlook for Braelynn suddenly looked significantly brighter.

After some respiratory issues, a Cystic Fibrosis scare, chronic ear infections and a high-risk for pneumonia, Braelynn progresses on her own time. Yet, the things doctors said she would never do washed away as she learned to crawl, walk and say the word "mama."

However, another obstacle stood in this family's way—the need for consistent therapies. With her father in the military, Braelynn's family moved often. While it's already difficult to find good programs, having to repeat the process made it even harder for Braelynn to reach her potential, and her therapies were limited to school hours.

"I always felt like Braelynn needed and deserved more... it made me feel like I wasn't doing my job," Gentry said.

In 2011, Matthew got stationed in Wichita. After settling Braelynn into a new school, Gentry and her sister came across Heartspring and scheduled therapy appointments.

After a year, Braelynn has progressed in many ways. Her previous frustrations with communication have been reduced since she's learned new signs, more words and more ways to communicate. Many of the skills she needs to be independent have also improved. Braelynn can now feed herself, thread beads, draw lines, solve puzzles and hop! Her personality and pride are gleaming as a result.

"Heartspring has given us hope for Braelynn. I finally feel like she is where she needs to be...I feel like the possibilities are endless!" Gentry said.

HEARTSPRING DONORS

JULY '11
TO JUNE '12

HEARTS OF GOLD (\$10,000 +)

Anonymous
CoBank
Earl C. & Elizabeth Toutz Charitable Trust
Employees Community Fund of Boeing
Wichita
Epsilon Sigma Alpha – Kansas State Council
Estate of Charles Leroy Tipton
Gladys M. Evans Trust
I.A. O'Shaughnessy Foundation
Kansas Health Foundation
Kappa Alpha Theta Foundation
Nellie F. Estes Trust
Rouback Family Foundation
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